

**Study Guide for the Exam that includes Weber's  
*The Protestant Ethic and the Spirit of Capitalism***

14 Questions on the following 12 topics from Weber's classic work:

1. The idea of Universal History
2. How capitalism began
3. The importance of Protestantism in the origins of capitalism
4. The purpose of the Reformation
5. Benjamin Franklin's aphorisms and attitudes toward business
6. The quotations that illustrate the sentiments underlying capitalism—know them and know their authors
7. The nature of Calvinism
8. The Doctrine of Predestination
9. The concept of work as a calling
10. Asceticism
11. The character and teachings of the various Protestant Sects
12. Weber's ideas about capitalism's nature in his time, as opposed to capitalism's origins